Transparency 20.1: What Hypnosis Is and Is Not

| Hypnosis Is NOT | Hypnosis Is |
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| Mysterious and creepy A mystical or supernatural force | A natural state of mind that is different from your normal waking state and from being asleep. |
| Giving up your control over your own actions Being dominated by the power of the hypnotist | Giving the hypnotist your cooperation |
| Being put to sleep or sleepwalking | A state of deep relaxation in which you are highly suggestible |
| Brainwashing | An avenue to plant suggestions into your mind in a powerful way |
| Very difficult | Possible, (and easy), to do to yourself to harness its power for improved performance |
| A means of giving you abilities that you didn't already possess | A means of unlocking abilities that you have always had |